

**The Firm Business Brokerage**

Cortney Sells, President

Phone: 402.998.5288

[Confidential@TheFirmB2B.com](mailto:Confidential@TheFirmB2B.com)

**ID#: SER027**

**FOR SALE: Windshield Repair Franchise**

*8 county service area and 57% profit margin!*

|  |  |  |
| --- | --- | --- |
| Financial Overview  **List Price: $79,000**  **Gross Sales**  **2015: $**64,546 [80-90% insurance referrals]  **2014:** $63,419  **Owner Profit/Cash Flow**  **2015:** $36,480  **2014:** $36,872  **Profit Margin:** 57%  **Multiple:** 2.2  **Valuation:** 2015Cash Flow x Multiple = Price  $36,480 x 2.2 = $80,256 |  | Description  8 county service area and 57% profit margin give this home based business lots of growth opportunities! 80-90% of clients are consistent insurance referrals, and this business also serves private individuals, car lots, and performs preventative maintenance for fleets and transportation companies. Currently, the business only completes mobile chip repair, with each repair taking approximately 20 to 30 minutes. The franchise can expand services in a number of ways including windshield replacement, truck bed liners, scratch removal, plastic polishing, headlight renewal, and wiper blade replacement.  This well run franchise provides immediate credibility, a wealth of continually updated resources, and an existing large referral base that provides long term financial stability needed to maintain and grow operations. The cost of a new franchise for this company ranges from $34,070-$229,295, and the owner would have to have $50,000 minimum net worth and 25% of total initial investment in liquidity. Purchasing this business requires much less starting capital and has an existing book of business.  The current owner operates the business, completing windshield repair, scheduling and light administrative duties. The transition period will include one week of franchise training.  Next Steps  For a detailed financial package, please contact Cortney Sells or one of The Firm Business Brokerage’s professionals at 402.998.5288 or email [Confidential@TheFirmB2B.com](mailto:Confidential@TheFirmB2B.com). |
| Assets Included in Purchase: $3,300  **Equipment:** $300  **Vehicles:** 2006 Ford Escape $3,000  **Intangible Assets:** Word of mouth reputation, website with referral, well maintained social media  **Franchise Startup Fee:** Ranges from $34,070-$229,295 for a new franchise, owner would have to have $50,000 minimum net worth and 25% of total initial investment in liquidity  *\*amounts may vary* |  |
| Business Information  **Years in Business:** 8 years for current owner; 40 years total  **Location:** Central Nebraska  **Service Area:** Adams, Boone, Greeley, Hall, Hamilton, Howard, Nance and Merrick Counties, NE  **Lease:** Home Based Business  **Reason for Selling:** Moving out of town to be with family  **Employees:** Owner/Operator  **Seller Training Period:** 1-week franchise training plus negotiable personal assistance  **Client Base:** Commercial: car lots, fleets, buses**;** Consumer:Insurance referrals, call-in’s  **Service Provided:** Mobile chip repair  **Growth Opportunities:** Windshield replacement, truck bed liners, scratch removal, plastic polishing, headlight renewal, and wiper blade replacement |  |
|  | Last Revised 2/25/17 by SM | |
| ***- CONFIDENTIAL -*** | | |
| *The Firm makes no warranties or representation in consideration to the information provided above. All communication regarding this business must occur directly with The Firm Brokerage, LLC.* | | |